

USDA BROILER MARKET NEWS REPORT

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MONDAY JUNE 18, 2001 VOL. 48 NO. 73

U.S. Department of Agriculture

Agricultural Marketing Service

COMPOSITE

Poultry Programs

Market News Branch



NATIONAL BROILER MARKET AT-A-GLANCE

Majority prices were irregular, but mostly unchanged Trade sentiment was generally steady. Demand into all areas was mixed ranging light to good with most activity centered on previous commitments. Supplies were in balance with heavier weights often fully sufficient. In the parts structure, breast items were at least adequate, but more manageable than prior weeks. Wings were more than sufficient with fair interest, and dark meat was in the best balance and had the strongest movement. In production areas, live supplies were moderate. Weights were light to heavy, mostly desirable.

Final report of prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers at major market areas week of 06/18/01-06/23/01 (cents per lb)

US GRADE A

| | • | | | •••• | |
|---------------|---|------------|--------------|------------|--------------|
| | (Includes bra | anded prod | duct) | | |
| <u>AREAS</u> | MAJORITY | WTD | LOADS | WTD | LOADS |
| | | <u>AVG</u> | | <u>AVG</u> | |
| Bos/New Eng | 55.50-57.00 | 56.53 | 16 | 60.71 | 55 |
| Chicago | 50.00-55.00 | 54.35 | 45 | 56.10 | 85 |
| Cincinnati | TFEWR | _ | _ | 59.39 | 23 |
| Cleveland | TFEWR | _ | _ | 62.00 | 14 |
| Denver | 68.50 | 68.43 | 17 | 67.15 | 22 |
| Detroit | 52.00 | 53.63 | 16 | 57.96 | 53 |
| Los Angeles | 69.00 | 66.77 | 66 | 63.48 | 163 |
| New York | 54.00-56.00 | 55.27 | 26 | 59.80 | 68 |
| Philadelphia | 53.00-55.00 | 53.88 | 13 | 54.63 | 24 |
| Pittsburgh | 52.50-54.50 | 54.12 | 13 | 58.35 | 61 |
| St. Louis | 53.50-53.75 | 52.87 | 21 | 54.99 | 45 |
| San Francisco | 69.50 | 68.33 | 29 | 71.43 | 53 |
| | | | | | |

Composite 12 City Weighted Average

06/18/01 Change/Last Wk 06/11/01 06/19/00 Loads 666 60.38 0.66 59.72 55.89 WOG BROILERS (without giblets) - prices paid per lb delvd to first

| receivers in trucklot and less than trucklot quantities. | | | | | |
|--|-----------------|---------|--------------|--|--|
| <u>REGIONS</u> | MAJORITY | WTD AVG | LOADS | | |
| East | 57.00-62.00 | 62.05 | 42 | | |
| Central | 56.00-62.00 | 58.87 | 70 | | |
| West | 55.00-65.00 | 61.93 | 54 | | |
| Southeast Area FOB Dock Equivalent | | | | | |
| Mississippi | 63.50-64.00 | 63.59 | 79 | | |

GEORGIA F.O.B. DOCK PRICES Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 63.50 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

| | | MONDAY FINAL WTD AVG |
|----------------------|---------------------|----------------------------|
| LOADS | RANGE | FOB DOCK OR EQUIVALENT |
| 1,119 | 50.00-65.75 | 61.22 |
| The Georgia f.o.b. d | ock confirmed final | weighted average prices on |
| ice packed parts: | WTD AVG | VOLUME |
| <u>ITEM</u> | (CENTS PER POUN | <u>(000 POUNDS)</u> |
| LINE RUN TENDER | S 208.00 | 1.411 |

| BREASTS - B/S | 133.50 | 4,778 | |
|------------------------|------------------|---------------------------|---|
| BREASTS - WHOLE | 72.50 | 1,316 | |
| THIGH MEAT - B/S | 97.50 | 728 | |
| LEG QUARTERS | 29.50 | 9,649 | |
| WINGS | 98.00 | 3,210 | |
| THIS INFORMATION | IS SUPPLIED BY | THE GEORGIA DEPARTMENT OF | = |
| ACDICUITUDE'S DOUI | TOV MADIZET NIEW | C CED\/ICE | |

AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

SOUTHERN REGION BROILER/FRYERS Trade sentiment was steady. Demand following the weekend was light to fair with mixed trading. Supplies were usually balanced for trade needs. In the parts structure, all items were at least available, but not as plentiful as before. Trading was fair with better movement expected as first of the month approaches and retail features are planned. In production areas, live supplies were moderate. Weights were desirable to heavy, mostly desirable.

NORTHEAST REGION BROILER/FRYER Trucklot buying activity or ready-to-cook whole broiler/fryers was fair to moderate entering the week and centered around previous commitments. Offerings of the 3 pound and lighter birds were in good balanced, 3.5 to 4 pound sizes were adequate. Movement through retail and distributive channels ranged light to moderate. The market tone was mostly steady. In the parts complex, breasts items were at least adequate. All other items were adequate for the moslty light and cautious buyer interest.

WESTERN REGION BROILER/FRYERS Final majority prices were unchanged. Trading for this weeks deliveries were generally unchanged to higher on new negotiations and unchanged on regular commitments. The market tone was fully steady. Offerings remained adequate on lighter weights with heavy weights fully adequate. Buying interest fairly good. Retail demand good by stores to cover planned features, fair to fairly good by restaurants best by fast foods. Dealers reported moderate weekend carryovers. Trading reported on parts leg quarters bulk 29-30, bone-in breasts 67-80, boneless breasts 116-138, whole legs 53, boneless thigh meat 92. The Los Angeles negotiated WOG weighted average was 57.59 up 3.61 with the volume reported up 29 percent from last week to 40 loads.

MIDWEST REGION BROILER/FRYER Final majority prices for this week's deliveries were mostly unchanged from last Monday's final and TFEWR into Ohio. The whole fryer market tone was steady. Offerings of additional product were fully sufficient or available for the light trade interest. Movement into all channels was in a full range, mostly moderate to fairly good. Floor stocks were well cleared to ample. Weights were in a desirable range. Market activity on parts items was moderate overal and best for dark meat items and boneless/skinless breasts. Supplies were fully sufficient on all items. The market tone was mostly steady on all items.

DELMARVA BROILER/FRYERS ***CORRECTION TO REPORT DATEL JUNE 15, 2001: LESS THAN TRUCKLOT ASKING PRICES SHOULD HAVE READ "UNCHANGED AT 56 TO 70 CENTS" INSTEAD OF AS SENT***

Movement of ready-to-cook whole birds was fair to moderate with the bulk of activity centered around previous commitments. Seller offerings on the 3.0 pound and smaller sizes were adequate and in generally good balance. Heavier weights were fully adequate. Live supplies were at least moderate; weights were light to heavy, mostly desirable to heavy. Processing schedules were moderate to moderately heavy. **Less than trucklot asking prices were unchanged at 56 to 70 cents.**

Trade sentiment was mostly steady. In the parts complex, supplies were adequate for the light and selective buying interest.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDI-ATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA. **BRANDED**

| | U.S. GRADE A |
|------------------|--------------|
| RANGE | 54-77 |
| WEIGHTED AVERAGE | 58.83 |
| NO. OF BOXES | 13,026 |

*7 of 8 plants reporting.

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USDA BROILER MARKET NEWS REPORT VOL. 48 NO. 73 **MONDAY, JUNE 18, 2001**

NORTHEAST BROILER/FRYER PARTS Trucklot buying activity was fair to moderate following the weekend. Offerings of breast items were at least adequate. Wings were adequate to fully adequate. Dark meat items were in good balance. Movement through retail and distributive channels ranged light to good, best where features were in progress. The market tone was about steady on breast items, generally steady on the balance.

ICE PACKED BROILER/FRYER PARTS. DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES. **CENTS PER POUND**

| | CURRENT | WTD | VOLUME | | |
|---|--------------|------------|----------|--|--|
| ITEM NEGOTIA | ATED TRADING | AVG | /LBS | | |
| BREAST - B/S | 115 | 129.80 | 454,800 | | |
| TENDERLOINS | 135-140 | 144.25 | 129,280 | | |
| BREAST - WITH RIBS | 56-57 | 63.58 | 338,640 | | |
| BREAST - LINE RUN | 56 | 57.49 | 131,400 | | |
| LEGS | 41-42 | 46.26 | 245,480 | | |
| LEG QUARTERS (BULK) | 29-30 | 29.60 | 663,946 | | |
| DRUMSTICKS | 37-38 | 45.88 | 150,230 | | |
| THIGHS | 37-38 | 44.12 | 164,240 | | |
| B/S THIGHS | 88-89 | 93.09 | 59,440 | | |
| WINGS (WHOLE) | 94-95 | 100.69 | 334,920 | | |
| BACKS AND NECKS (STRI | PPED) 10-12 | 12.15 | 97,640 | | |
| LIVERS (5 POUND TUBS) | 30-35 | 39.65 | 90,160 | | |
| GIZZARDS (HEARTS) | 40-45 | 44.81 | 132,160 | | |
| INCLUDES NEW YORK CIT | Y METROPOLI | TAN AREA, | NORTHERN | | |
| NEW JERSEY, MASSACHU | ISETTS, CONN | ECTICUT, F | RHODE | | |
| ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG). | | | | | |

^{**} WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

ARKANSAS BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| <u>ITEM</u> | LBS (000 | 0) RANGE | MAJORITY | WT. AVG |
|--------------------|----------|---------------|-----------------|---------|
| BREAST - B/S | 1,919 | 105.00-135.00 | 110-120 | 115.41 |
| TENDERLOINS | 233 | 145.00-235.00 | 145 | 170.01 |
| BREAST - WITH RIBS | 179 | 55.00-86.00 | - | 67.87 |
| FRONT HALVES | 320 | 56.00-70.00 | 58-59 | 58.50 |
| LEGS | | NO TRADING | - | |
| | | REPORTED | | |
| LEG QUARTERS (BUL | K)1,257 | 25.00-27.00 | 25 | 25.09 |
| LEG QUARTERS (4/10 |) 3,397 | 26.00-29.00 | 28 | 27.94 |
| WINGS (WHOLE) | 130 | 66.00-96.00 | - | 87.13 |
| DRUMSTICKS | 622 | 34.00-45.00 | 34-37 | 35.94 |
| THIGHS | 1,401 | 35.00-40.00 | 35 | 35.00 |

ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

| <u>E</u> : | <u>STIMATE</u> | <u>ACTUAL</u> | AVG WTS | ACTUAL . | AVG WTS |
|------------|----------------|---------------|---------|----------|---------|
| | 06/18 | 06/14 | 06/14 | 06/11 | 06/07 |
| ALA | 3,984 | 3,936 | 4.97 | 4,022 | 5.06 |
| ARK | 5,208 | 4,722 | 4.95 | 5,119 | 4.90 |
| DELMARVA | 2,327 | 2,341 | 5.06 | 2,345 | 5.10 |
| KY-LA-TN | 2,021 | 1,955 | 4.51 | 2,000 | 4.55 |
| MISS | 2,815 | 2,830 | 5.06 | 2,797 | 5.00 |
| NC | 2,540 | 2,592 | 5.82 | 2,574 | 5.87 |
| TEXAS | 2,345 | 2,250 | 4.60 | 2,289 | 4.75 |
| TOTAL | 21,240 | 20,626 | 5.01 | 21,146 | 5.03 |
| MON | 21,240(A) | | | 21,146(A | A) |
| | | | | | |

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 18-Jun 2001 is estimated to be 31,777,000 up 0.14 percent from a week ago and up 3.20 percent from a year ago.

(Last week 31,732,000, last year 30,793,000)

SOUTHERN STATES BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIA-TIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND. POUNDS

| OLIVIOI LIKI OOND. I | CON | | | ** 10 |
|----------------------|-------|---------------|-----------------|--------------------|
| <u>ITEM</u> | (000) | RANGE | MAJORITY | AVG |
| BREAST - B/S | 1,035 | 104.00-197.00 | 123-130 | 131.61 |
| TENDERLOINS | 275 | 140.00-235.00 | 140-145 | 173.13 |
| BREAST - LINE RUN | 74 | 75.00-81.00 | 77-79 | 75.97 |
| FRONT HALVES | - | TOO FEW TO RE | EPORT | |
| LEGS | 128 | 40.00-49.00 | 40-43 | 41.50 |
| LEG QUARTERS (BULK | | 25.00-29.50 | 26-27 | 26.24 |
| LEG QUARTERS (4/10) | 1,701 | 28.00-31.00 | 29-30.5 | 29.61 |
| WINGS (WHOLE) | 70 | 81.00-98.00 | 90-93 | 89.50 |
| WINGS (CUT) | 560 | 98.00-110.00 | 104-107 | 108.02 |
| DRUMSTICKS | 76 | 49.00-52.00 | - | 51.76 |
| THIGHS | 36 | 38.00-49.00 | - | 39.83 |
| B/S THIGHS | 63 | 89.00-95.00 | - | 92.56 |
| | | | | ale de de de de de |

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR JUN 18, 2001 — F.O.B. DOCK.

RANGE TODAY'S AVERAGE 5-DAY AVERAGE 41.50 - 46.25 42.13

The Index is intended solely as an indicator of values for commoditytype product and does not represent industry's willingness to sell or ability to buy.

MIDWEST REGION BROILER/FRYER ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF 18-JUN-2001 TO 22-JUN-2001, CENTS PER POUND

| | Price Per Lb. | Mostly |
|---------------------------|----------------------|--------------------|
| BREAST - B/S | 105.00 - 130.00 | 110.00 - 125.00 |
| BREAST - LINE RUN | 60.00 - 78.00 | 60.00 - 66.00 |
| LEGS | 37.00 - 49.00 | - |
| LEG QUARTERS (BULK) | 25.00 - 35.00 | 27.00 - 29.00 |
| DRUMSTICKS | 35.00 - 46.00 | - |
| THIGHS | 32.00 - 45.00 | - |
| WINGS (WHOLE) | 89.00 - 101.00 | 95.00 - 97.00 |
| BACKS AND NECKS (STRIPPED |) 12.00 - 17.00 | - |
| LIVERS | 25.00 - 46.00 | - |
| GIZZARDS (HEARTS) | 35.00 - 48.00 | - |
| SOUTHERN CALIFORNIA (L.A. | AREA) PROCESS | <u>ED POULTRY,</u> |

DELIVERED TO RESTAURANTS AND INSTITUTIONS

| | RANGE |
|----------------------------------|--------------|
| WOGS 2# & UP - WHOLE | 80-100 |
| WOGS 2# & UP - CUT UP 8&9 PIECES | 84-106 |
| FROZEN HENS 5# & UP | 93-99 |
| FROZEN DUCKS | 139-154 |
| FROZEN SQUABS | 589 |

DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA

| (L.A. AREA) | |
|------------------|-------|
| FRESH FRYERS | 85-87 |
| ROASTERS 4# & UP | 71-90 |
| HENS UNDER 5# | |
| HENS OVER 5# | |
| DUCKS | 139 |
| RABBITS-WHOLE | |
| RABBITS-CUT UP | |

SAN FRANCISCO PROCESSED POULTRY

| DELIVERED TO RESTAURANTS AND INSTITUTIONS | | |
|---|----------|---------|
| FRESH FRYERS | DRY PACK | 96-104 |
| | ICE PACK | 94-96 |
| ROASTERS 4# & UP | ICE PACK | 104-113 |
| | DRY PACK | 113-123 |
| HENS OVER 5# | ICE PACK | 98 |
| | DRY PACK | 91 |
| DUCKS | | 152-166 |

EASTERN REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

FAT

CONTENT FROZEN FRESH TOTAL EXPORT 15% OR LESS RANGE 21.00 - 200.000 -

WTD AVERAGE 21.00 CHICKEN, WITH SKIN ADDED

— PRICES — VOLUME —

(Cents per Pound)

FAT CONTENT **FROZEN** FRESH **TOTAL EXPORT** 15% OR LESS 19.00-22.00 19.00-22.00 904.500 RANGE 316,000 WTD AVERAGE 19.34 20.31 15-20% RANGE 17.25-22.00 17.00-18.00 1.976.580 1,392,000 WTD AVERAGE 19.06 17.64 20% OR MORE RANGE 19.00 6,000 WTD AVERAGE 19.00

<u>SOUTH CENTRAL HEAVY LIVE HEN</u> Trading levels were slightly lower. Demand was moderate for fully adequate offerings of spent hens. Finished sales were moderate. Schedules were normal. Trade sentiment was about steady.

HEAVY TYPE HENS (7 POUNDS AND UP) *

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLTR

WEEK OF 18-JUN-01 **CENTS/LB**

RANGE MAJORITY WTD AVG

AT FARM BUYER LOADING 6.25-11.25 7-9 8.51 * WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

CENTRAL REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

CHICKEN, WITH SKIN ADDED

— PRICES — VOLUME —

(Cents per Pound)

FAT CONTENT **FRESH TOTAL FROZEN EXPORT** 15% OR LESS 183,600 RANGE 18.00-25.00 18.00 WTD AVERAGE 20.60 18.00 15-20% 18.00-20.00 12.50-19.00 RANGE 3,268,000 1,428,000 WTD AVERAGE 19.00 16.91 20% OR MORE RANGE WTD AVERAGE

* INCLUDES THE STATES of AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

<u>SOUTHEAST HEAVY LIVE HEN</u> Prices ranged unchanged to lower when compared to a week earlier. Demandwas light to moderate for fully adequate to ample offerings. Processing schedules were reported as normal to heavy. Finished product supplies were in a full range of about adequate to fully adequate for trade needs. The undertone was about steady to steady.

HEAVY TYPE HENS (7 POUNDS AND UP) *

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 18-JUN-01 RANGE MAJORITY WTD AVG CENTS/LB.

AT FARM BUYER LOADING 4.75-10.5 7.5-9.5 8.16
AT FARM PRODUCER LOADING TOO FEW TO REPORT
FOB PLANT TOO FEW TO REPORT

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^{*} INCLUDES THE STATES of CT, DE, FL, GA, MA, MD, ME, NC, NH,

^{*} WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.